

Director, Stationary Product and Market Development US Operations

Location: Houston, TX

Department: BESS

Reporting To:

Hours: Monday through Friday, 7:30am – 4:00pm

ESSENTIAL FUNCTIONS:

- Define and plan technical and business strategies and priorities, and manage and control the development and implementation of comprehensive business and product plans, for integrated Battery Energy Storage Systems (BESS) thermal management systems and components. products, including chillers and HVAC units, based on customer needs and market requirements
- Review OEM customer requirements such as system interfaces, operating conditions, and performance expectations to assess feasibility and identify technical gaps.
- Define and lead product and component specification and capability development to assure customer expectations, sales and profitability, budgeting, engineering, and program management.
- Supervise and lead subordinate team - 1 Program Manager (Bachelor, Business Administration and Management), and 1 Head of Software Engineering (Bachelor, Electronics and Communication Engineering), and grow U.S. organization team in Houston, TX.

EDUCATION AND/OR EXPERIENCE:

- Master, Mechanical Engineering, Refrigeration and/or Cryogenics Engineering or related, or related.
- Twenty-four months' experience as Deputy General Manager, General Manager, Director, or related, defining and planning technical and business strategies, and lead the development and implementation of business and product plans, for vehicle HVAC systems or Battery Energy Storage Systems (BESS), based on country, regional or global product and sales objectives, and customer product and delivery requirements, or related.

PAY AND BENEFITS:

- Bergstrom Inc. considers several factors when extending an offer, including but not limited to, the role, function and associated responsibilities, a candidate's work experience, education/training, and key skills.
- Hired applicants may be eligible for benefits, including but not limited to Bergstrom's discretionary incentive, medical, dental, vision, life insurance, short-term disability, long-term disability, 401(k) match, flexible spending accounts, employee assistance program, tuition reimbursement, paid time off and holidays.

TO APPLY:

If you would like to be considered and meet all the position requirements, please [email](#) your resume and cover letter to Jim Schmitt in Human Resources using reference #8101-9301.

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age, gender, marital status, disability, military status, sexual orientation, unfavorable discharge from military service, order of protection status, genetic information status, pregnancy, childbirth (or medical or common conditions related to pregnancy or childbirth), work authorization status or other protected group as provided by law.